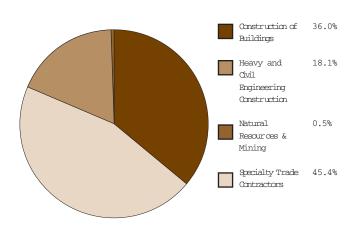


Employment is categorized into core industries: construction and mining, government, information technology, manufacturing, finance, education and health, professional and business services, leisure and hospitality and trade, transportation and utilities. Highlighted are snapshots of these industries to show employment trends and wages within each industry.

Construction and Mining Number of Businesses* Average Weekly Wage Per Worker Construction and Mining Sonstruction of buildings Heavy & civil engineering construction Specialty trade contractors 781 3Q 2002 \$835 \$862 \$1,051

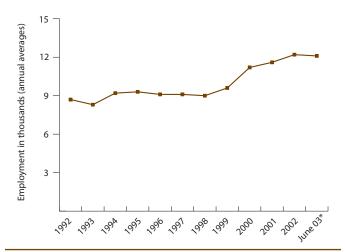
Source: D.C. Department of Employment Services

Construction and Mining Sector Employment (2002)*



^{*}Graph represents 2002 third quarter preliminary average employment. Source: D.C. Department of Employment Services

Construction and Mining Employment Trends



*Data for June 2003 is preliminary. Source: D.C. Department of Employment Services



^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

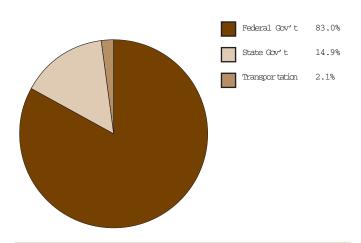
Government/Public Transportation

Number of Businesses*	286
-----------------------	-----

Average Weekly Wage Per Worker 3Q 2002
Government \$1,198
Federal Government \$1,258
State Government/Public Transportation \$888

Source: D.C. Department of Employment Services

Government Sector Employment (2002)



Source: D.C. Department of Employment Services

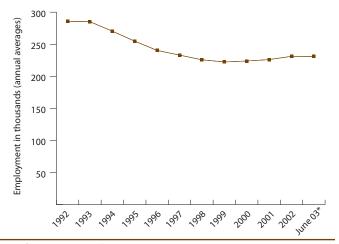
Government Technology

A 2002 survey by the Center for Digital Government singles out American cities for progress and innovation in their use of technology and electronic government.

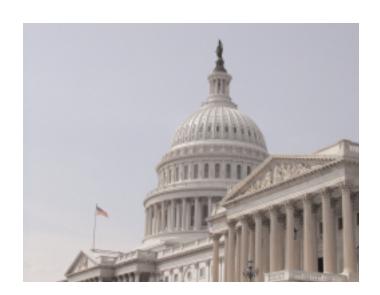
- 1. Honolulu
- 2. Tampa, FL
- 3. Kansas City, MO
- 4. New York
- 5. Seattle
- 6. Chicago
- 6. Colorado Springs, CO
- 6. Denver
- 6. Tuscon, AZ
- 6. Virginia Beach, VA
- 11. Houston, TX
- 11. Memphis, TN
- 11. Minneapolis
- 11. Washington, DC
- 15. Indianapolis
- 15. Nashville, TN
- 15. San Diego

Rankings for cities with populations of more than 250,000. Source: Center for Digital Government/Government Technology (www.govtech.net)

Government Employment Trends



*Data for June 2003 are preliminary. Source: D.C. Department of Employment Services



^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

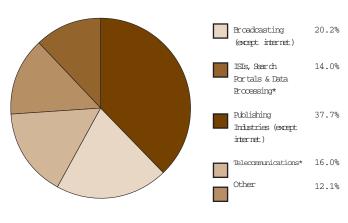
Information Technology

Number of Businesses*	1,161
Average Weekly Wage Per Worker	3Q 2002
Information	\$1,441
Broadcasting (except Internet)	\$1,685
ISIs search portals and data processing	¢1 21/

ISIs, search portals and data processing \$1,314
Publishing industries (except Internet) \$1,474
Telecommunications* \$1,345

Source: D.C. Department of Employment Services

Information Sector Employment (2002)*



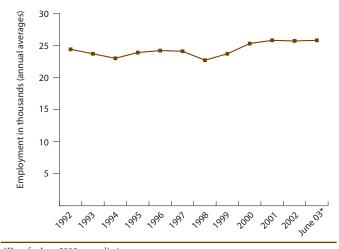
^{*}Represents 2002 third quarter preliminary average employment. Source: D.C. Department of Employment Services

Top 10 Broadband Cities

- 1. Chicago
- 2. Washington, DC
- 3. Dallas
- 4. Atlanta
- 5. New York
- 6. San Francisco
- 7. Los Angeles
- 8. Denver
- 9. Seattle
- 10. Houston

Source: Expansion Management Magazine

Information Employment Trends



*Data for June 2003 are preliminary.

Source: D.C. Department of Employment Services

Most Unwired Cities

The Intel "Most Unwired Cities" 2003 survey ranks the top 100 US cities and regions with the greatest wireless internet accessibility. The survey reveals a growing number of metropolitan areas across the country where people have greater freedom to access information and entertainment on notebook PCs and wireless internet connections.

- 1. Portland, OR-Vancouver, WA
- 2. San Francisco-San Jose-Oakland, CA
- 3. Austin-San Marcos, TX
- 4. Seattle-Bellevue-Everett-Tacoma, WA
- 5. Orange County, CA
- 6. Washington, DC
- 7. San Diego, CA
- 8. Denver, CO

- 9. Ventura, CA
- 10. Boston, MA
- 11. Atlanta, GA
- 12. Vallejo-Fairfield-Napa, CA
- 13. Los Angeles-Long Beach, CA
- 14. Houston, TX
- 15. Sacramento, CA
- 16. Dallas-Fort Worth-Arlington, TX
- 17. Middlesex-Somerset-Huntington, NJ

- 18. Chicago, IL
- 19. Bergen-Passaic, NJ
- 20. New Haven-Meriden, CT
- 21. Minneapolis-St. Paul, MN
- 22. Albuquerque, NM
- New York-Nassau-Suffolk, NY-Newark, NJ
- 24. Worcester, MA
- 25. Hartford, CT

Source: Intel

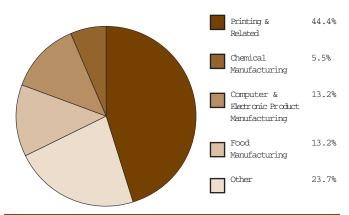
^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

Manufacturing	
Number of Businesses*	344
Average Weekly Wage Per Worker	3Q 2002
Manufacturing	\$1,060
Chemical manufacturing	\$2,195
Computer/Electronic Manufacturing	\$1 <i>,</i> 971
Food manufacturing	\$734
Printing & related support activities	\$781

^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

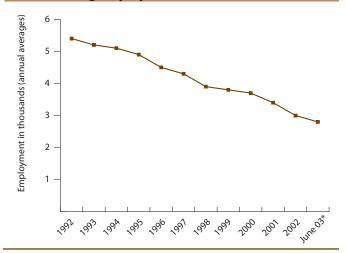
Source: D.C. Department of Employment Services

Manufacturing Sector Employment (2002)*

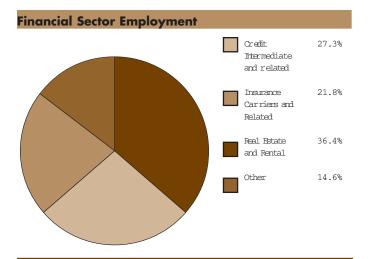


Represents 2002 third quarter preliminary average employment. Source: D.C. Department of Employment Services

Manufacturing Employment Trends

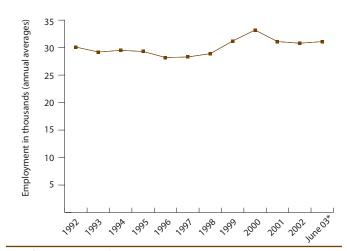


^{*}Data for June 2003 are preliminary. Source: D.C. Department of Employment Services



Source: D.C. Department of Employment Services

Financial Employment Trends



^{*}Data for June 2003 are preliminary. Source: D.C. Department of Employment Services

Financial Activities

Number of Businesses*

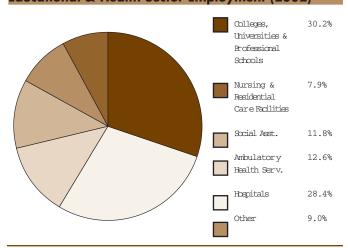
Average Weekly Wage Per Worker	3Q 2002
Financial Activities	\$1,486
Credit Intermediation and Related Activities	\$1,268
Insurance Carriers and Related Activities	\$1,163
Real Estate and Rental and Leasing	\$831

^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

Source: D.C. Department of Employment Services

1,907

Educational & Health Sector Employment (2002)



Source: D.C. Department of Employment Services

Economic Impact of DC Colleges & Universities

Total Goods & Services Purchases	\$751 million
Total Taxes Paid	\$101 million
Total Student Financial Aid	\$665 million
Total Construction Investment	\$270 million
Total Capital Investment	\$390 million

Employment of DC Colleges & Universities

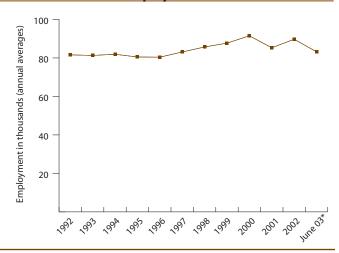
Total Employees 44,211
Total Salaries, Wages & Benefits Paid \$1.2 billion

Enrollment

Total Enrollment	75,354
Undergraduate Enrollment	40,336
Graduate Enrollment	35,018

Source: Consortium of Universities of the Washington Metropolitan Area

Education & Health Employment Trends



^{*}Data for June 2003 are preliminary. Source: D.C. Department of Employment Services

Educational and Health Services

Number of Businesses*	2,420
Average Weekly Wage Per Worker 3	Q 2002
Educational and Health Services	\$808
Ambulatory Health Care Services	\$1,042
Colleges, Universities & Professional Schools	\$847
Hospitals	\$869
Nursing and Residential Care Facilities	\$51 <i>7</i>
Social Assistance	\$570

^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

Source: D.C. Department of Employment Services

Washington, DC Consortium School Enrollment

	Undergraduate	Graduate	Total
American University	6,369	5,052	11,421
Catholic University	2,587	2,923	5,510
Gallaudet University	1,132	301	1,433
George Washington University	10,053	12,131	22,184
Georgetown University	6,422	6,266	12,688
Howard University	6,982	3,539	10,521
Joint Military Intelligence College	35	513	548
National Defense University		2,898	2,898
Southeastern University	794	654	1,448
Trinity College	822	425	1,247
University of the District of Columbia	5,140	316	5,456
Total Enrollment	40,336	35,018	75,354

Source: Consortium of Universities of the Washington Metropolitan Area

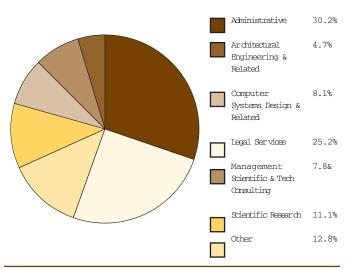
Professional and Business Services

Number of Businesses*	7,600
Average Weekly Wage Per Worker	3Q 2002
Professional and Business Services	\$1,236
Administrative and Support Services	\$545
Architectural, Engineering & Related	\$1,279
Computer Systems Design & Related	\$1,235
Legal Services	\$1,760
Management, Scientific & Tech Consulting	\$1,570
Scientific Research & Development	\$1,167

^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

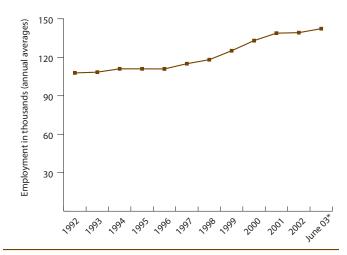
Source: D.C. Department of Employment Services

Professional Services Sector Employment (2002)



Source: D.C. Department of Employment Services

Professional Services Employment Trends



*Data for June 2003 are preliminary. Source: D.C. Department of Employment Services



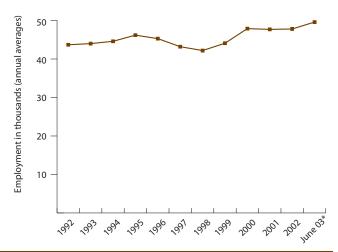
Leisure and Hospitality

Number of Businesses*	1,984
Average Weekly Wage Per Worker	3Q 2002
Leisure and Hospitality	\$451
Accommodation	\$576
Arts, Entertainment, and Recreation	\$605
Full-Service Restaurants	\$369
Limited-Service Eating Places	\$315

^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

Source: D.C. Department of Employment Services

Leisure & Hospitality Employment Trends



*Data for June 2003 are preliminary. Source: D.C. Department of Employment Services

Leisure & Hospitality Sector Employment (2002) Accommodations 29.3% Arts 11.9% Enter tainment & Recreation Rill-service Restaurants Limited-service 18.4% Eating Places Other 11.5%

Source: D.C. Department of Employment Services

DC Restaurants

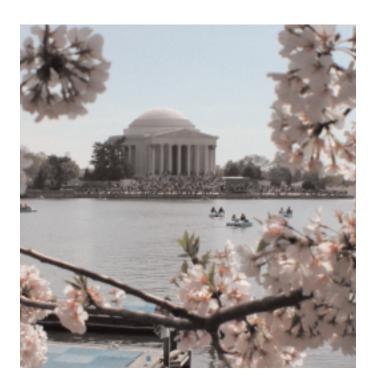
Number of Food Service Establishments 1,976
Number of Restaurant Employees 28,000
Restaurants with \$30/person or higher check 55
Restaurants with \$20 - 29.99/person check 66
Restaurant Sales (2002) \$1.6 billion

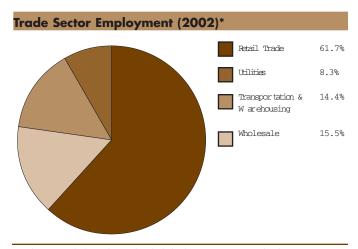
Source: Restaurant Association of Metropolitan Washington

Concierge.com Hot List: 75 Hot Tables (2003)
Concierge.com compiled a list of the world's
most exciting restaurants. There was a total of
26 US restaurants on the list. The DC restaurants are listed below.

Ortanique Zaytinya Zola

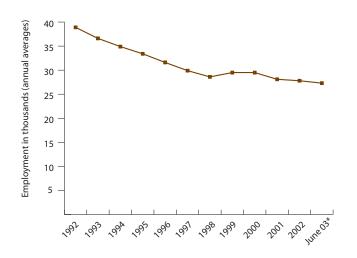
Source: Concierge.com





*Trade sector includes trade (retail and wholesale), transportation and utilities. Source: D.C. Department of Employment Services

Trade Employment Trends



^{*}Data for June 2003 are preliminary. Source: D.C. Department of Employment Services

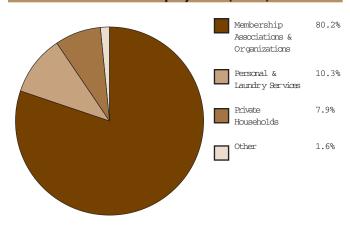
Trade (Retail & Wholesale), Transportation & Utilities

Number of Businesses*	2,689
Average Weekly Wage Per Worker	3Q 2002
Trade, Transportation & Utilities	\$676
Retail Trade	\$495
Transportation & Warehousing	\$701
Utilities	\$1,135
Wholesale Trade	\$1,112

^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

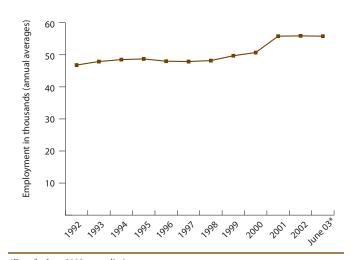
Source: D.C. Department of Employment Services

Other Services Sector Employment (2002)



Source: D.C. Department of Employment Services

Other Services Employment Trends



^{*}Data for June 2003 are preliminary. Source: D.C. Department of Employment Services

Number of Businesses*

Other Services (not public administration)

Average Weekly Wage Per Worker	3Q 2002
Other Services (not public administration)	\$989
Membership associations & organizations	\$1,132
Personal and laundry services	\$469
Private households	\$313

^{*}Businesses subject to the District of Columbia unemployment insurance laws and or employers who employ federal civilian workers, under the Unemployment Compensation for Federal Employees program.

6,982

Source: D.C. Department of Employment Services